



June 17, 2010

Inmarsat Inc.  
1101 Connecticut Avenue, N.W.  
Suite 1200  
Washington, D.C. 20036  
USA

T +1 202-248-5150  
F +1 202-248-5177  
W [inmarsat.com](http://inmarsat.com)

Mindel De La Torre  
Chief, International Bureau  
Federal Communications Commission  
445 12th Street, SW  
Washington, DC 20554

Dear Ms. De La Torre,

Enclosed is a letter from Inmarsat addressing certain matters with respect to the Cooperation Agreement between Inmarsat and SkyTerra. As the Cooperation Agreement is an operator-to-operator arrangement between the two companies entered into as a result of international spectrum coordination, and under auspices of the Mexico City MOU, the enclosed letter should be afforded confidential treatment pursuant to Section 0.457(d)(1)(vii)(B) of the Commission's rules. 47 C.F.R. § 0.457(d)(1)(vii)(B).

We understand that Inmarsat will have the opportunity to respond to any request by a third party for access to the letter. *See* 47 C.F.R. § 0.461(d)(3).

Please contact the undersigned should you have any questions.

Sincerely,

A handwritten signature in cursive script that reads "Diane Cornell".

Diane Cornell  
Vice President, Government Affairs

Enclosures

cc: Roderick Porter



Inmarsat Inc.  
1101 Connecticut Avenue, N.W.  
Suite 1200  
Washington, D.C. 20036  
USA  
T +1 202-248-5150  
F +1 202-248-5177  
W [inmarsat.com](http://inmarsat.com)

June 17, 2010

Mindel De La Torre  
Chief, International Bureau  
Federal Communications Commission  
445 12<sup>th</sup> Street, SW  
Washington DC 20554

Dear Ms. De La Torre,

As you know, Inmarsat entered into a Cooperation Agreement with SkyTerra (then MSV) in December 2007 which spelled out the terms and conditions under which the two companies would work together to pursue an Ancillary Terrestrial Component ("ATC") offering at L band in the United States and Canada. We have of course been following the recent International Bureau decisions relating to SkyTerra, and in particular the conditions associated with the order giving Harbinger authorization to acquire SkyTerra. The condition of most relevance to Inmarsat addresses the deployment schedule that SkyTerra is obligated to comply with for its ATC broadband network in the United States. Inmarsat takes no position with respect to that order or its conditions; the focus of this letter is on our Cooperation Agreement with SkyTerra.

Inmarsat is fully prepared to comply with the terms of the Cooperation Agreement, and to support Skyterra's ATC deployment, consistent with the framework and conditions of the Cooperation Agreement. The terms include a phased spectrum clearance by Inmarsat (performed by a managed customer transition to new services and/or new frequencies) and consequent spectrum lease to SkyTerra for ATC deployment in the United States. Transition is scheduled to take between 18-30 months, depending on the spectrum clearing option selected by SkyTerra.

We wish to note, however, that (i) the conditions precedent to an ATC implementation under the Cooperation Agreement have not yet been satisfied, and (ii) SkyTerra has not yet given Inmarsat any of the requisite notices to trigger transition, nor made the required payments to assist us in the transition arrangements for our customers, that would trigger our obligation to commence the specified transition-related, spectrum-clearing actions under the Cooperation Agreement to free up spectrum and support SkyTerra's ATC ambitions in North America. SkyTerra has no obligation to effect these notices, and its option to do so continues until



September 2011. However, until these notices are given most transition activities will not get underway under the terms of the Cooperation Agreement.

Our primary concern in negotiating the Cooperation Agreement was to protect our users from interference, given the important applications they support. We have worked on detailed plans to protect our sensitive Government and commercial customers in the event an ATC network is deployed in line with our responsibilities under the Cooperation Agreement. We stand ready to implement those plans immediately upon receipt of the appropriate notices and payments from SkyTerra, and following satisfaction of all pre-conditions set out in the Cooperation Agreement.

We look forward to a continued dialogue with the FCC and with SkyTerra on these issues as SkyTerra's ATC plans mature.

Sincerely,

A handwritten signature in cursive script that reads "Diane Cornell".

Diane Cornell  
Vice President, Government Affairs

cc: Roderick Porter